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1. Support For Transaction Types

Support for Transaction Types is an expansion of the Convert To SX.e feature that is currently available in VallenIQ.

Previously, after configuring quotes in VallenIQ, users only had the ability to convert quotes to Stock Orders in SX.e.

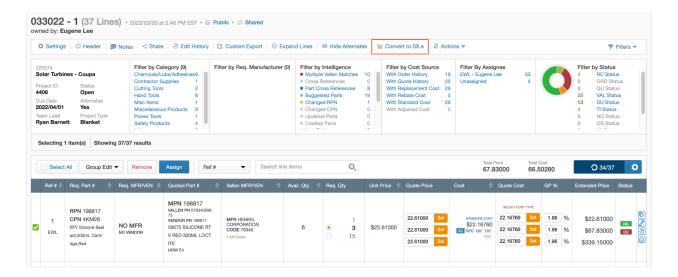
VallenIQ will now allow users to convert their quotes to the transaction types below:

- Stock Order (SO)
- Future Order (FO)
- Direct Order (DO)
- Quote (QU)

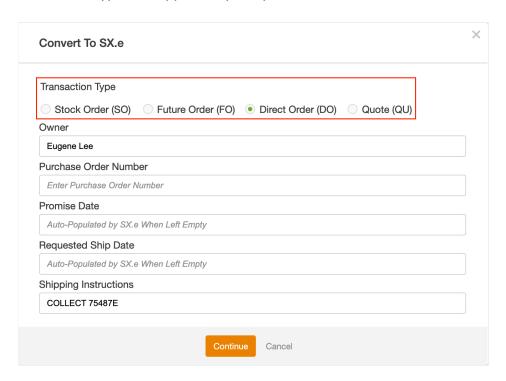
1.1 User Flow

The user flow for this feature will remain mostly unchanged. The following screenshots illustrate the updates to the Convert to SX.e feature.

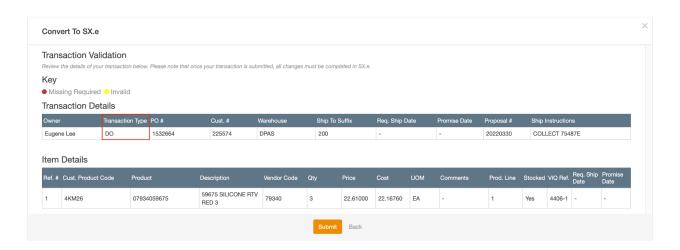
First select the "Convert to SX.e" button in the Quote Actions bar:



Choose the transaction type that applies to your quote:



In the Transaction Validation modal, a new "Transaction Type" field will be available to reference in the Transaction Details section.



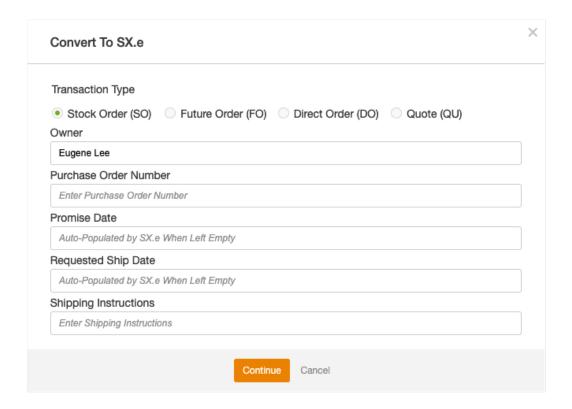
The rest of the steps required to submit your transaction to SX.e will remain the same.

1.1.1 Text Changes

As a result of the enhancement to allow users to choose from different transaction types, we've changed mentions of "Convert to Order" to "Convert to SX.e" and also updated mentions of "Order" to "Transaction" within the transaction submission workflow.

1.1.2 Default Transaction Type

In the Convert to SX.e workflow, the default transaction type that is selected will be "Stock Order (SO)", but users will be able to choose the transaction type that is appropriate for their quote.



1.2 Edit History

After submission, the transaction type that was selected in the first Convert to SX.e modal will be shown in Project Edit History.

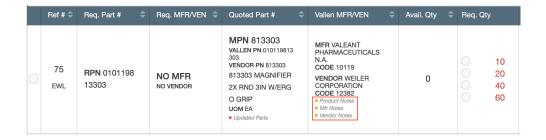
2. Product Notes

Currently, users can access Customer Notes and Manufacturer/Vendor Notes within VallenIQ. In this release, we're expanding the notes we support to include Product Notes.

Certain Vallen part numbers that are loaded into your line items may have notes associated with them that may assist you in the quoting process.

2.1 New Indicator & Filter

If product notes exist for a Vallen part number, we'll show a new indicator titled "Product Notes" in the Vallen MFR/VEN column.



A corresponding filter has been added to the Filter by Intelligence section of the Filter Toolbar.



2.2 Notes Modal

To view Product Notes (as well as Customer Notes, Manufacturer Notes, and Vendor Notes), users must now select the new "Notes" button in the rightmost column of your line items.



The new Notes modal will show all available notes for the line item. If there are multiple notes available, the application will by default sort the notes by most recent date, but the sorting can be changed by selecting the column headers in the notes tables.



Users can view existing notes in this new modal, but will not be able to edit or add new notes.

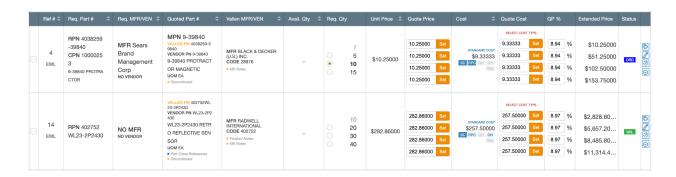
3. Discontinued Products

VallenIQ will now indicate whether Vallen part numbers loaded into your line items are discontinued.

3.1 New Indicators & Filter

The application will show a new "Discontinued" flag in the Quoted Part # column in your quotes for Vallen part numbers that are discontinued.

Additionally, the "Vallen PN" field in Quoted Part # column will be highlighted orange to provide better visibility for users.



A new filter titled "Discontinued" will also be available in the "Filter by Intelligence" section of the filter toolbar.



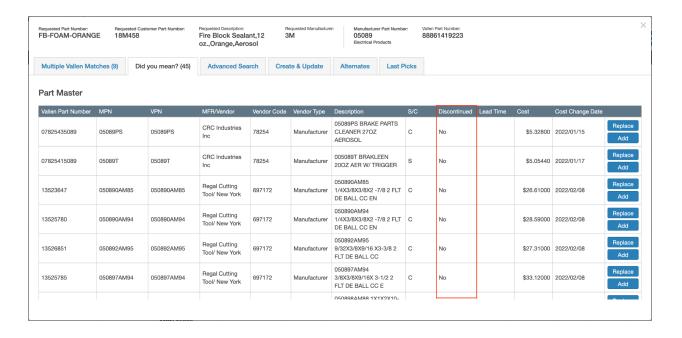
3.2 New Column in Quoted Part # Modal Tabs

A new "Discontinued" column will be added to suggestions and search results in the following tabs of the Quoted Part # modal:

Multiple Vallen Matches

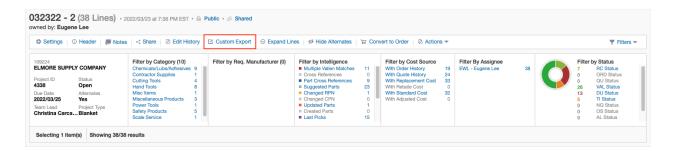
- Did you mean?
- Part Cross References
- Cross References
- Last Picks
- Advanced Search Results

This should provide additional helpful context when determining which suggestions and search results to use for line items.



4. Custom Export Quote Header

When quotes are downloaded using Custom Export:



Users will now see a new sheet in your downloaded file titled "Header."



This new sheet will contain header information related to your quote, and will also show Vallen terms at the bottom of the page.

4.1 Mapping of Header Fields

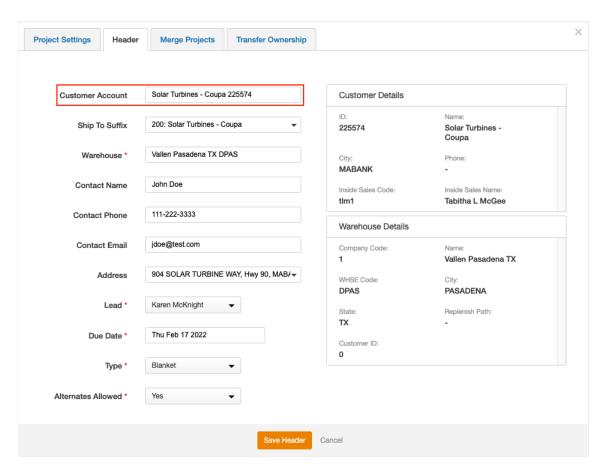
Vallen Address

Vallen address will always show the Vallen corporate HQ address in Belmont, NC:

Vallen Distribution, Inc. 2100 Oaks Pkwy Belmont, NC 28012

Customer ID & Name

Customer ID and name come from the first field in the quote header:

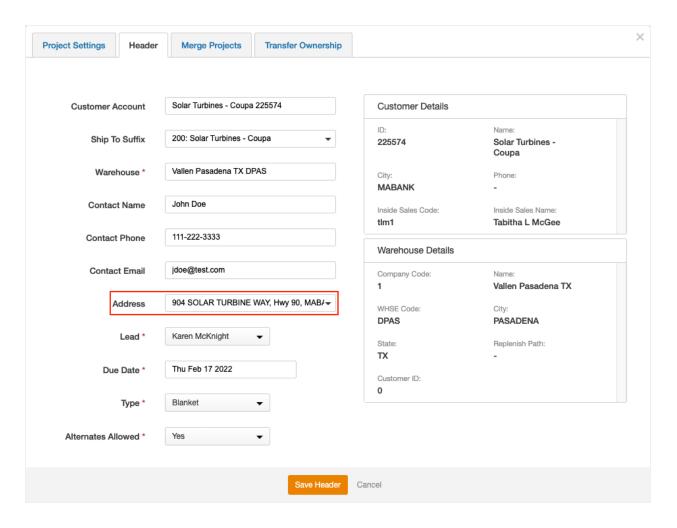


Ship To

Ship To comes from whichever address is entered into the field below in the quote header.

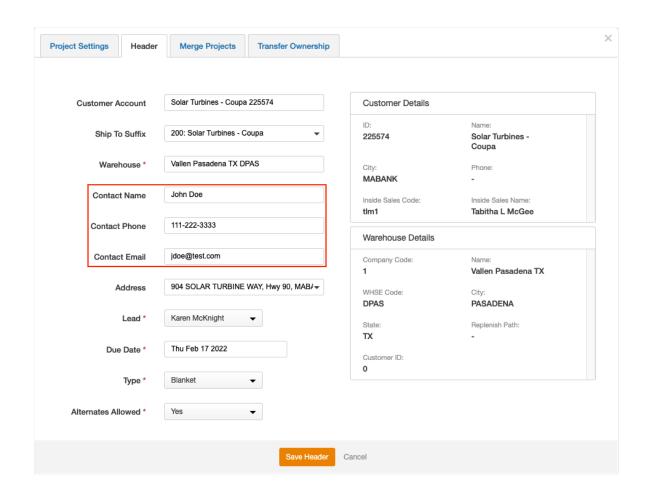
If an address from Vallen's master data is accepted, the address will come from customer contacts table, where the following fields are combined:

 customer_address1, customer_address2, customer_address3, customer_city, customer_state, customer_zip_code, customer_country_code



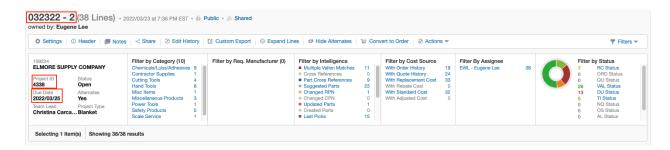
Contact Name, Phone & Email

These three fields come from the values entered into the following three locations in your quote header:



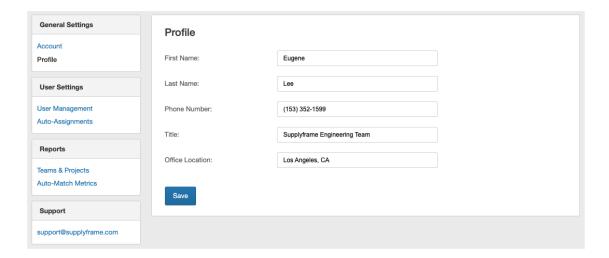
Quote ID, Quote Name, Quote Date

These three fields come from the following locations in your Filter Toolbar:



Quoted By

This field will show user profile information for the user who downloaded the Custom Export file.



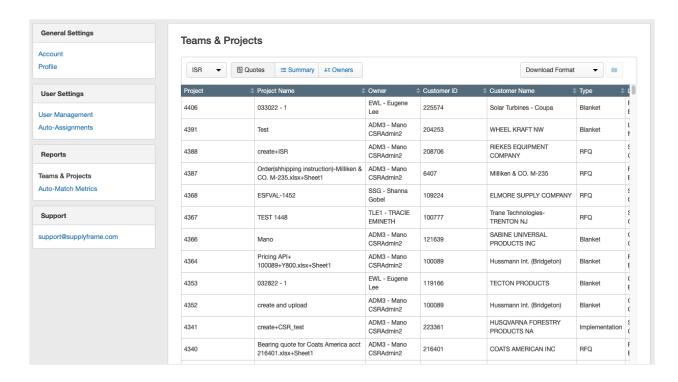
Terms

The terms section of the quote header will rarely change. Therefore, it was requested that the message below should always appear on the bottom of the quote header sheet:

Prices valid 30 days from quote date unless stated above. Valid for quote quantity only.
Freight/Handling charges may apply. Vallen reserves the right to amend, withdraw, or
otherwise alter this submission without penalty or charge as a result of any event
beyond its control arising from or related to the COVID-19 epidemic or events
subsequent thereto, including related changes in laws, regulations, orders, or guidance
from a competent authority

5. User Adoption Reports

In the Settings page, ISR Super Admin and Admin users can now access three "Teams & Projects" reports that will provide information on the quotes that are uploaded into VallenIQ as well as the owners of the quotes.



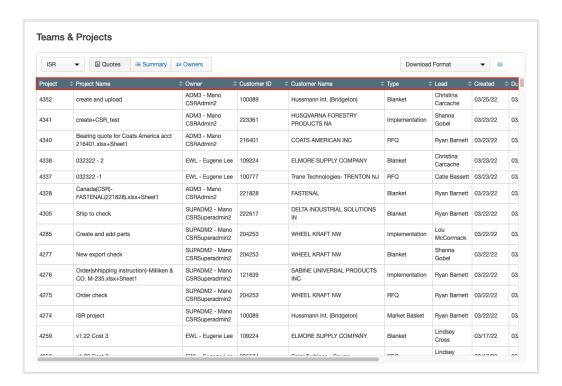
5.1 Teams Dropdown

Users can toggle between which teams they'd like to view reports for by selecting the dropdown immediately underneath the "Teams & Projects" title.

5.2 Quotes, Summary, & Owners Reports

The ISR Quotes, Summary, and Owners reports will only contain data from quotes uploaded by ISR users, while the QS Summary and Owners reports should contain only data from quotes uploaded by QS users.

Users are able to sort each report by selecting the sort icons in each column.



5.3 Permissions

Super Admin and Admin users from both ISR and QS teams will have the ability to access these reports.

Both user types will also be able to toggle between ISR and QS reports using the team dropdown, but Specialist users will only be able to see their own Owners report.

5.4 Quotes Report Fields

Total Price

Total Price is calculated based on the prices associated with the break selected for your line items in the Requested Quantity column of your quotes.

If a requested quantity break is not selected for line items, prices for this line will not count towards the Total Price.

Converted

The values for the "Converted" column in the Quotes report will appear as "Yes" if at least one line item in the quote has been converted to SX.e. If not, the value for this field will appear as "No."

5.5 Download

Users will have the ability to download each of the reports in csv, tsv, and excel file types.

